

SOYBEAN DISCOUNT SCHEDULE

TEST WEIGHT (PER NET BU)

ABOVE 54 LBS = NONE

53.9 - 53.0 = \$0.08

52.9 - 52.0 = \$0.16

51.9 - 51.0 = \$0.24

50.9 - 50.0 = \$0.28

49.9 - 49.0 = \$0.32

48.9 - 48.0 = \$0.36

47.9 - 47.0 = \$0.40

46.9 - 46.0 = \$0.44

45.9 - 45.0 = \$0.48

44.9 - 44.0 = \$0.55

43.9 - 43.0 = \$0.65

UNDER 49 LBS SUBJECT TO REJECTION

SOYBEANS CONTAINING ANY TOXIC MATERIAL WILL BE REJECTED

SOYBEANS CONTAINING CROTALARIA WILL BE SUBJECT TO REJECTION.

SOYBEANS CONTAINING STONES WILL BE SUBJECT TO REJECTION.

SOYBEANS WHICH ARE PURPLE MOTTLED OR STAINED SHALL BE GRADED NO HIGHER THAN NO. 3.

SOYBEANS WHICH ARE MATERIALLY WEATHERED SHALL BE GRADED NO HIGHER THAN NO. 4.

MOISTURE (DISC. PER GROSS BU)

0.0 - 13.0 = NO DISCOUNT/SHRINK

13.1 - 13.5 = \$0.12 SHRINK 0.875%

13.6 - 14.0 = \$0.24 SHRINK 1.75%

14.1 - 14.5 = \$0.36 SHRINK 2.65%

14.6 - 15.0 = \$0.48 SHRINK 3.50%

15.1 - 15.5 = \$0.60 SHRINK 4.375%

15.6 - 16.0 = \$0.72 SHRINK 5.25%

16.1 - 16.5 = \$0.84 SHRINK 6.125%

16.6 - 17.0 = \$0.96 SHRINK 7.00%

17.1 - 17.5 = \$1.08 SHRINK 7.875%

17.6 - 18.0 = \$1.20 SHRINK 8.75%

18.1 - 18.5 = \$1.32 SHRINK 9.625%

18.6 - 19.0 = \$1.44 SHRINK 10.50%

19.1 - 19.5 = \$1.56 SHRINK 11.375%

19.6 - 20.0 = \$1.68 SHRINK 12.25%

OVER 15% SUBJECT TO REJECTION

FOREIGN MATERIAL

ALL FOREIGN MATERIAL (FM) OVER 1% (EXPRESSED TO THE NEAREST TENTH) WILL BE DEDUCTED FROM THE GROSS WEIGHT

SOYBEANS PURCHASED BASIS

54 OR MORE LBS TEST WEIGHT

13% MOISTURE OR LESS

20% SPLITS OR LESS

2% TOTAL DAMAGE OR LESS

1% FM OR LESS

1% OTHER CLASSES OR LESS

DISCOUNT SCHEDULE SUBJECT TO CHANGE WITHOUT NOTICE

SPLITS (% OF CONTRACT VALUE X GROSS BU)

20% OR LESS = NONE

20.1 - 25.0 = 0.25%

25.1 - 30.0 = 0.50%

30.1 - 35.0 = 0.75%

35.1 - 40.0 = 1.00%

40.1 - 45.0 = 1.50%

45.1 - 50.0 = 2.00%

50.1 - 55.0 = 2.50%

55.1 - 60.00 = 3.00%

60.1 - 70.00 = 5.00%

70.1 - 80.0 = 7.00%

80.1 - 90.0 = 10.00%

OVER 60% SUBJECT TO REJECTION

OTHER DISCOUNTS (PER NET BU)

WEATHERED = \$0.03

HEATING = \$0.05

STONES = \$0.05

SOUR = \$0.10

MUSTY = \$0.10

HEAT DAMAGE (% OF CONTRACT VALUE X GROSS BU)

.2% OR LESS = NONE

0.3 - 1.0 = 0.60%

1.1 - 1.5 = 0.90%

1.6 - 2.0 = 1.20%

2.1 - 2.5 = 1.80%

2.6 - 3.0 = 2.40%

3.1 - 3.5 = 3.30%

3.6 - 4.0 = 4.20%

4.1 - 4.5 = 5.10%

4.6 - 5.0 = 6.00%

5.1 - 5.5 = 7.20%

5.6 - 6.0 = 8.40%

6.1 - 6.5 = 9.60%

6.6 - 7.0 = 10.80%

7.1 - 7.5 = 12.00%

7.6 - 8.0 = 13.20%

8.1 - 8.5 = 14.40%

8.6 - 9.0 = 15.60%

9.1 - 9.5 = 16.80%

9.6 - 10.0 = 18.00%

OVER 3% SUBJECT TO REJECTION

DAMAGE (% OF CONTRACT VALUE X NET BU)

2.0% OR LESS = NONE

2.1 - 3.0 = 0.50%

3.1 - 4.0 = 1.00%

4.1 - 5.0 = 1.50%

5.1 - 6.0 = 2.50%

6.1 - 7.0 = 3.50%

7.1 - 8.0 = 4.50%

8.1 - 9.0 = 5.50%

9.1 - 10.0 = 6.50%

10.1 - 11.0 = 7.50%

11.1 - 12.0 = 8.50%

12.1 - 13.0 = 9.50%

13.1 - 14.0 = 10.50%

14.1 - 15.0 = 11.50%

15.1 - 16.0 = 12.50%

16.1 - 17.0 = 13.50%

17.1 - 18.0 = 14.50%

18.1 - 19.0 = 15.50%

19.1 - 20.0 = 16.50%

20.01 - 21.0 = 17.50%

OVER 10% SUBJECT TO REJECTION

SAMPLE GRADE SHALL BE SOYBEANS WHICH DO NOT MEET THE REQUIREMENTS FOR ANY OF THE GRADES NO. 1 TO NO. 4, INCLUSIVE: OR WHICH ARE MUSTY, SOUR, OR WEEVILY, OR WHICH HAVE ANY COMMERCIALLY OBJECTIONABLE FOREIGN ODOR: OR WHICH CONTAIN STONES; OR WHICH ARE OTHERWISE OF DISTINCTLY LOW QUALITY.

SOYBEANS NOT GRADED WITHIN THE LIMITS OF THIS DISCOUNT SCHEDULE WILL BE SUBJECT TO NEGOTIATION BETWEEN THE BUYER AND SELLER. BUYER RESERVES THE RIGHT TO REJECT ANY SHIPMENT OF SAMPLE GRADE BEANS OF DISTINCTLY LOW QUALITY.